East Hants Curling Association 1076C Hwy 2 Lantz, Nova Scotia B2S 1M8

24 July 2024

Scott Preston
East Hants Manager of Recreation and Facilities
1076 Hwy 2
Lantz, Nova Scotia B2S 1M8

EAST HANTS CURLING ASSOCIATION (EHCA)
EAST HANTS SPORTSPLEX WEEKLY ICE RENTAL

The East Hants Curling Association is entering its seventh year of operations and is requesting East Hants Municipality provide a much more equitable ice rental fee for the weekly event.

The EHCA paid a rate of \$886.96 +HST \$133.00 = \$1.020.10 for the year 2023/2024 and this was considered excessive to what a dedicated curling facility cost curlers. The current proposed fee for curling year 2024/2025 is \$886.96 + HST \$133.04 = \$1,020.00. plus \$45.00 + HST \$6.75 = \$51.75, room rental, for a total of \$1,071.75. The HRM Lower Sackville Lakeshore Curling Facility paid \$90,229.98 + HST for rent for the period 1 October to 31 March of curling year 2024/2024. This equates to \$15,038.33 per month: \$15,038.33 + HST \$2.355.75 = \$17,294.08 per month for six months. This averages to approximately \$500.00 per day for a dedicated six sheet, seven (7) day a week curling facility/operation.. This includes a six sheet curling facility, club common area, dressing rooms, bar and manager's office. This is confirmed by email: Mon 2024-07-22 3:04 PM which is enclosed with a page from Lakeshore Curling Club indicating Operating Revenue and Expenses.

The EHCA fees for curling is presently \$270.00/year, morning or \$320.00 evening and \$520.00 per year for morning and evening league. A more equitable fee for one day of curling would be \$190.00 for one league and \$380.00 for two leagues. The fee schedule comes from comparison to a dedicated curling facility and the amount of curling, practice, spares, etc that a curler would be able to access. Ninety (90%) percent of EHCA would not be curling if curling was not available in East Hants.

An EHCA dedicated facility would operate under much different cost parameters.

The East Hants Curling Association is requesting a reduction in its current fees and wishes to open a dialogue on the matter with the EHM Recreation Director and staff.

Thank you,

H. MacNeil

President EHCA

C. Doyle

Treasurer EHCA

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EAST HANTS CURLING ASSOCIATION
EAST HANTS SPORTSPLEX ICE RENTAL
2ND ANNUAL RISING TIDES BONSPIEL 29 NOVEMBER – 1 DECEMBER 2024

East Hants Curling association is putting on our 2<sup>nd</sup> Annual Rising Tides Curling Bonspiel from 29 November – 1 December 2024 and is looking for EH Municipal support to significantly reduce ice rental cost.

The reason for the request in regards to ice rental cost is that if EHCA has a dedicated facility the event would be a fund raiser vice a revenue defict event for the association.

The cost for the EHCA 1<sup>st</sup> Annual Rising Tides Curling Bonspiel was as follows and the caveat that the event was a first of for East Hants and it was important to put forth a good effort in all areas of a standard bonspiel event. The one cost out of EHCA control was ice rental costs.

Ice cost EHAA \$6,104.37

Cost/operating \$2,371.55 (prizes and give aways purchased to make first event memorable)

Revenue \$2,996.00 (19 teams and could make more with a 30 team bonspiel)

Deficit \$5,479.91 (the revenue from EHCA annual auction was designate to offset)

#### EHM Proposed Fee:

 Friday
 \$939.13 + HST + \$180.00 room rental

 Saturday
 \$1,939.13 + HST + \$180.00 room rental

 Sunday
 \$1,739.13 + HST + \$180.00 room rental

 Total
 \$5,157.39 + HST \$773.60 = \$5,930.99

Note: This request is submitted in conjunction with the request for a reduced fee for the weekly rental cost as the daily cost would remain at \$500.00 per day for the weekend curling bonspiel at a dedicated curling facility.

An East Hants Curling Association Multi-purposed Curling facility would realize a revenue surplus as the ice cost, and operation cost would already be in an annual budget process. The revenue would be increased with the addition of more teams with additional ice time.

The EHCA is promoting the game of curling in anticipation of a new curling facility in the very near future and the response to the 1<sup>st</sup> Annual EHCA Rising Tides Curling Bonspiel, 17-19 November 2023, was very good. This event is meant to expose the greater East Hants community to the activity of

curling and to be able to provide at a price that is comparable to surrounding dedicated curling facilities.

EHCA is ready to open up a dialogue on this item and feel the Bonspiel is in the interests to the community and therefore a request for significantly reduced ice costs to assist with the event is submitted.

Thank you

Harold MacNeil

President, EHCA

C. Doyle

Treasureer, EHCA

### Info

## Mike Strang <mikestrang9@gmail.com>

Mon 2024-07-22 3:04 PM

To:haroldmacneil@hotmail.com < haroldmacneil@hotmail.com >

Hi Harold, I sent a reply this morning but it was to an older email address. Sorry for such a late reply. I meant to send you this before now. Below are the numbers. We pay the \$15000+ each month for 6 months plus HST.

\$17294.08 which includes \$15038.33 + 15% HST \$2255.75 for 6 months each

Regards,

Mike

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# Lakeshore Curling Club Income Statement as of April 30th, 2024

## Actuals May 1 2023 to April 30 2024

Operating Revenue	
General Membership	138,578.05
Junior Program	12,902.50
Learn to Curl	10,652.81
Total Membership fees	162,133.36
Spiel & Events	19,832.62
Ice Rentals - General	20,928.44
Practice	10,388.52
Spare Fees	247.50
Bar	51,318.50
Advertising & Sponsorship	3,066.72
Club Fundraising	56,963.99
Total Operating Revenue	324,879.65
Total Revenue	324,879.65
Expenses	
Spiels & Events	15,394.12
Club Fundraising	2,708.50
Bar	23,178.29
Bar Staff	14,742.95
Other Staff	5,792.50
Payroll Expenses	7,508.07
Salaries & Wages	69,611.98
Rent	90,229.98
General & Administrative	25,509.02
NSCA fees - club members	6,835.00
Bank/Credit Card Charges	5,921.96
Ice Supplies (Boss, etc)	5,015.84
Insurance	3,902.00
Internet, Cable, Telephone	2,548.67
Junior Expenses	500.00
Total Expenses	279,398.88
Net Income	45,480.77